

Chapter 3

THE ECONOMY: Profile and Trends

FIGURE 7
UNEMPLOYMENT TRENDS: 2001-2010
LEHIGH VALLEY, PENNSYLVANIA, UNITED STATES

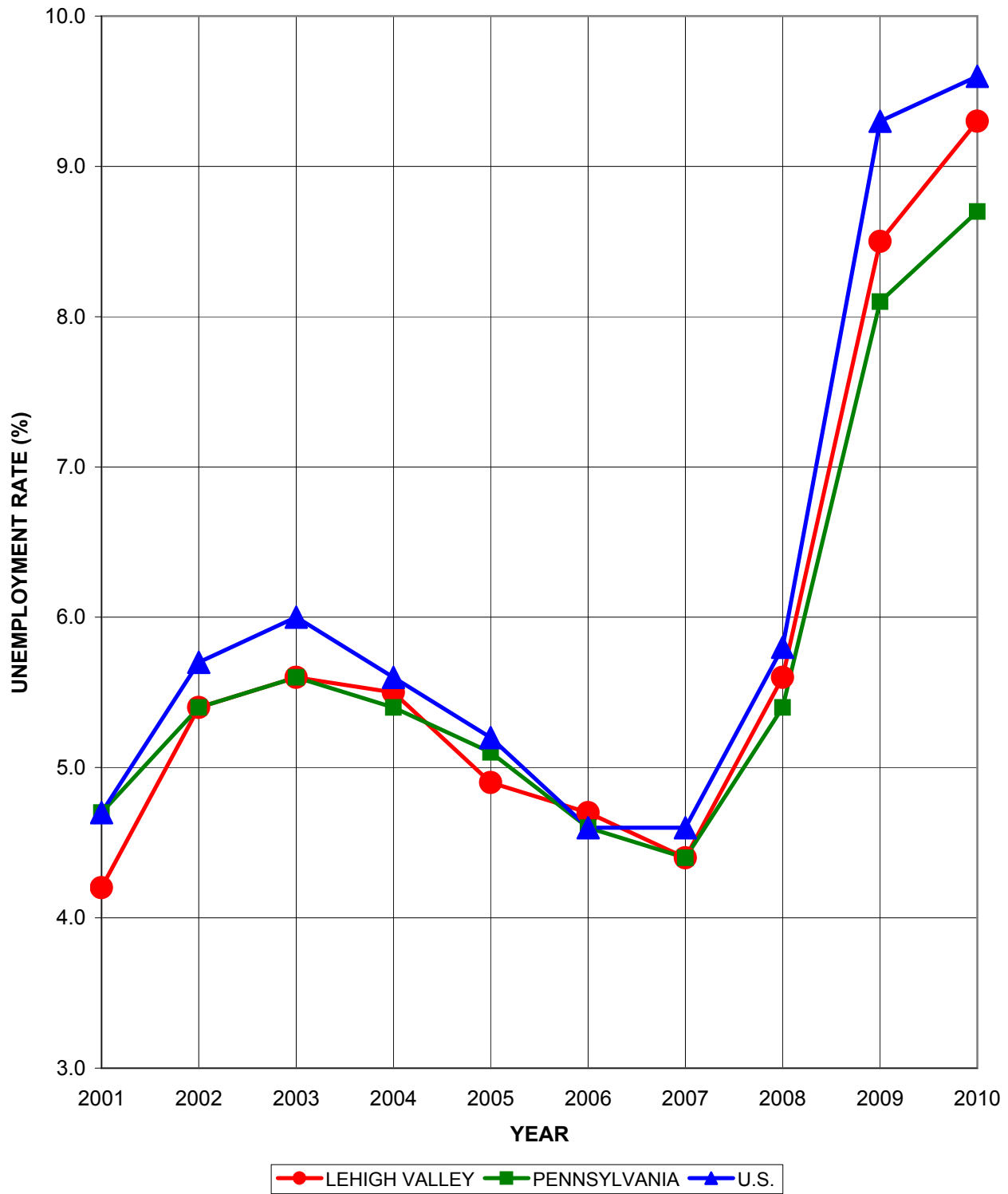


TABLE 20
LEHIGH AND NORTHAMPTON COUNTY EMPLOYMENT — 2010
(Place of Residence Data)

Month	Civilian Labor Force	Total Employment	Unemployment	
			Number	Percent
January	327,500	294,800	32,800	10.0%
February	326,600	293,600	33,000	10.1%
March	328,200	295,600	32,600	9.9%
April	327,700	297,500	30,100	9.2%
May	329,700	299,200	30,500	9.3%
June	332,200	301,300	30,900	9.3%
July	332,000	300,700	31,400	9.5%
August	330,300	299,700	30,500	9.2%
September	327,700	299,000	28,600	8.7%
October	325,600	296,800	28,800	8.9%
November	326,400	297,200	29,200	9.0%
December	325,300	297,200	28,100	8.6%
Annual Average	328,200	297,700	30,500	9.3%

IMPORTANT NOTICE: LABOR FORCE DATA FOR 2010 ARE NOT STRICTLY COMPARABLE TO THE DATA FOR 1995 OR EARLIER BECAUSE OF A DIFFERENT ESTIMATING PROCEDURE.

Source: Pennsylvania Department of Labor and Industry, Center for Workforce Information and Analysis.

TABLE 21
LEHIGH VALLEY EMPLOYMENT TRENDS: 2001-2010
(Not Seasonally Adjusted)

Year	Annual Average Unemployment Rate (%)				
	Lehigh County	Northampton County	Lehigh Valley	Pennsylvania	U.S.
2001	4.2	4.2	4.2	4.7	4.7
2002	5.5	5.2	5.4	5.4	5.7
2003	5.7	5.6	5.6	5.6	6.0
2004	5.4	5.6	5.5	5.4	5.6
2005	4.9	4.9	4.9	5.1	5.2
2006	4.7	4.7	4.7	4.6	4.6
2007	4.3	4.4	4.4	4.4	4.6
2008	5.7	5.6	5.6	5.4	5.8
2009	8.8	8.1	8.5	8.1	9.3
2010	9.4	9.1	9.3	8.7	9.6

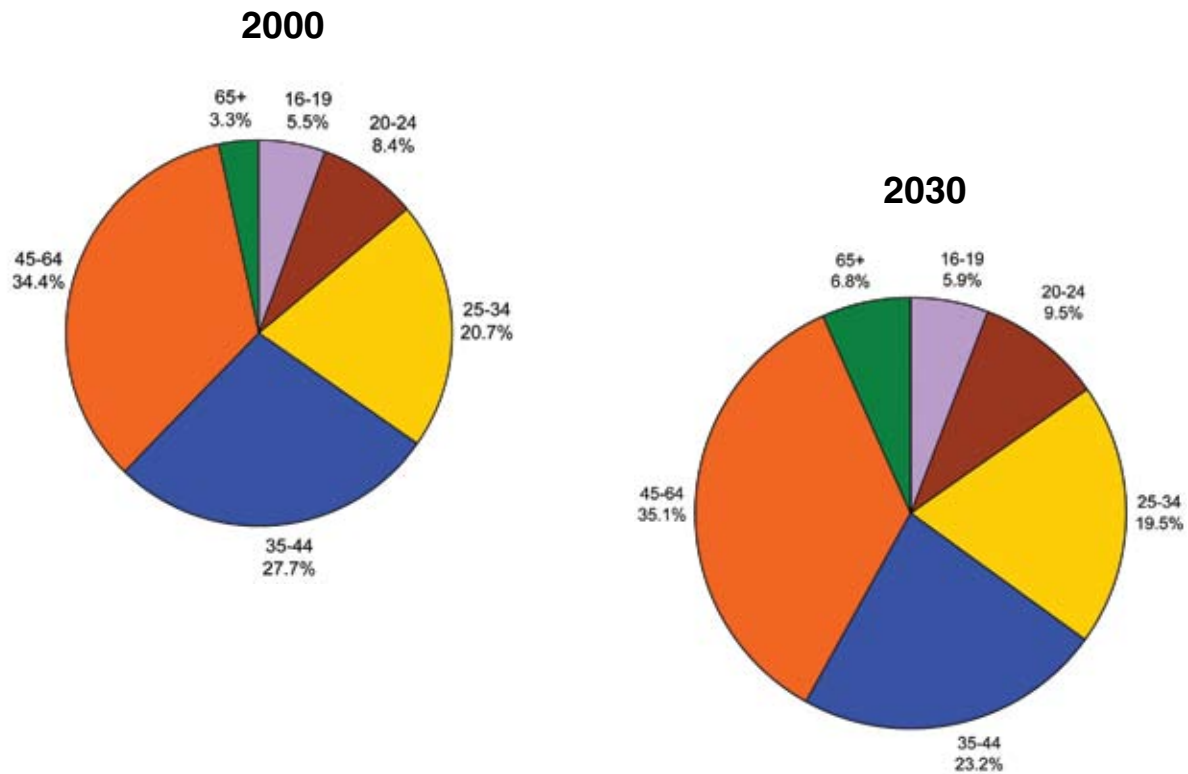
Source: Pennsylvania Department of Labor and Industry, Center for Workforce Information and Analysis.

TABLE 22
LABOR FORCE: 2000-2030
LEHIGH VALLEY

Age Group	1990		2000		2010		2020		2030	
	No.	%	No.	%	No.	%	No.	%	No.	%
16-19	15,152	5.5%	16,393	5.5%	18,954	5.8%	18,433	5.5%	20,218	5.9%
20-24	29,703	10.7%	25,022	8.4%	32,483	9.9%	28,039	8.4%	32,112	9.5%
25-34	75,844	27.3%	61,713	20.7%	60,351	18.3%	72,469	21.6%	66,836	19.5%
35-44	72,243	26.1%	82,694	27.7%	69,181	21.0%	66,834	20.0%	79,409	23.2%
45-64	75,811	27.3%	102,547	34.4%	135,456	41.2%	130,841	39.0%	120,193	35.1%
65+	8,628	3.1%	9,847	3.3%	12,375	3.8%	18,373	5.5%	23,294	6.8%
TOTAL	277,381	100.0%	298,216	100.0%	328,800	100.0%	334,989	100.0%	342,062	100.0%

Source: Lehigh Valley Planning Commission, REMI 2000 Economic Model.

FIGURE 8
AGE DISTRIBUTION - LEHIGH VALLEY LABOR FORCE
% IN EACH AGE CATEGORY



**TABLE 23
HISTORY AND FORECAST OF
EMPLOYMENT BY PLACE OF WORK
LEHIGH AND NORTHAMPTON COUNTIES 1970-2030**

	1970	1975	1980	1985	1990	1995	2000	2005	2010	2015	2020	2025	2030
TOTAL EMPLOYMENT	224,199	238,268	255,973	260,282	289,038	294,061	324,247	327,599	336,785	344,380	352,349	361,378	371,835
Manufacturing	93,923	87,727	88,094	73,726	61,487	56,315	53,109	45,725	44,496	44,279	44,825	45,507	46,490
Durables	51,195	49,542	46,613	37,623	29,932	27,953	29,553	26,791	27,584	28,040	28,826	29,590	30,509
Non-Durables	42,728	38,185	41,481	36,103	31,555	28,362	23,556	18,934	16,912	16,239	15,999	15,917	15,981
Non-Manufacturing	107,355	124,245	141,229	160,265	199,063	207,681	238,765	248,019	257,338	264,540	271,616	279,534	288,425
Mining	604	567	476	577	456	480	494	436	460	485	503	514	523
Construction	10,055	12,615	10,633	11,723	16,038	14,801	17,602	18,071	18,017	17,740	17,482	17,350	17,214
Transport. & Public Util.	11,042	11,383	12,835	13,044	14,237	14,875	18,575	17,501	17,552	17,484	17,508	17,569	17,743
Finance, Ins., Real Estate	10,559	11,868	14,595	14,708	21,269	21,876	23,041	23,742	24,160	24,401	24,558	24,778	25,091
Retail Trade	31,632	35,802	41,256	43,444	48,875	48,861	54,811	55,658	54,305	54,456	54,273	53,951	53,414
Wholesale Trade	8,080	8,741	10,766	10,161	11,890	11,789	13,768	12,363	11,889	11,441	10,904	10,324	9,759
Services	34,774	42,585	49,859	65,230	84,327	92,592	107,488	116,508	126,713	133,614	140,713	148,546	157,262
Agri., For., Fish. Svc.	609	684	809	1,378	1,971	2,407	2,986	3,740	4,242	4,919	5,675	6,502	7,419
Government	20,412	23,695	24,313	24,288	26,866	28,553	30,851	32,391	33,548	34,227	34,639	35,130	35,773
State & Local Govt.	16,231	19,863	20,730	20,249	22,252	23,610	26,187	27,235	28,281	28,838	29,185	29,617	30,163
Federal Civilian	1,550	1,673	1,653	1,730	2,173	2,811	2,834	2,829	2,746	2,791	2,796	2,795	2,812
Federal Military	2,631	2,159	1,930	2,309	2,441	2,132	1,830	2,327	2,521	2,598	2,658	2,718	2,798
Farming	2,509	2,601	2,337	2,003	1,622	1,512	1,522	1,464	1,403	1,334	1,269	1,207	1,147

Source: Lehigh Valley Planning Commission, REMI 2000 Economic Model.

**TABLE 24
HISTORY AND FORECAST OF
EMPLOYMENT BY OCCUPATION
LEHIGH AND NORTHAMPTON COUNTIES 1970-2030**

	1970	1975	1980	1985	1990	1995	2000	2005	2010	2015	2020	2025	2030
Mgmt., Business, Financial	19,069	20,727	22,688	23,157	26,855	27,802	30,861	31,521	32,777	33,656	34,566	35,597	36,797
Computer & Mathematical	765	1,130	1,571	2,262	3,625	4,916	6,777	8,332	10,225	11,335	12,515	13,807	15,242
Architecture & Engineering	6,436	6,450	6,407	5,819	5,599	5,557	6,023	5,850	6,045	6,187	6,362	6,556	6,788
Life, Physical, Social Science	1,477	1,604	1,784	1,857	2,060	2,191	2,386	2,450	2,593	2,697	2,809	2,935	3,080
Educ., Train., Lib., Comm., Soc. Serv.	8,903	10,813	12,291	15,089	18,750	20,142	22,818	24,142	25,602	26,620	27,620	28,726	29,962
Legal	753	929	1,072	1,236	1,579	1,762	2,044	2,233	2,441	2,575	2,707	2,854	3,021
Arts, Design, Ent., Sports, Media	2,201	2,388	2,752	2,949	3,333	3,497	3,887	3,950	4,143	4,285	4,444	4,625	4,833
Healthcare Pract., Tech., Support	6,752	8,425	9,899	12,424	15,887	17,616	20,638	22,541	24,634	26,037	27,470	29,050	30,812
Protective Service	3,166	3,960	4,441	4,819	5,785	6,431	7,498	8,179	8,925	9,371	9,793	10,262	10,792
Food Prep. & Serving Related	11,788	13,657	15,873	17,442	20,248	20,695	23,359	24,011	23,906	24,170	24,298	24,375	24,373
Building, Grounds Cleaning, Maint.	5,618	6,538	7,305	8,434	10,128	10,603	11,723	12,154	12,578	12,980	13,391	13,853	14,382
Personal Care & Service	2,654	3,202	3,681	4,448	5,546	6,043	7,015	7,517	8,095	8,488	8,889	9,334	9,836
Sales, Related, Office, Admin. Supp.	57,952	62,504	69,103	70,282	80,259	80,782	88,073	87,359	87,120	89,692	88,119	88,669	89,418
Farming, Fishing, Forestry	2,524	2,533	2,385	2,358	2,352	2,400	2,594	2,740	2,782	2,948	3,132	3,326	3,535
Const., Extr., Install., Maint., Repair	19,558	21,899	21,462	21,968	25,827	25,177	28,714	28,805	29,104	29,175	29,285	29,523	29,829
Production	53,325	50,351	50,686	43,353	37,703	35,156	34,378	30,687	30,262	30,317	30,748	31,271	31,979
Transportation & Material Moving	18,630	18,999	20,641	20,076	21,061	21,158	23,632	22,804	23,033	23,251	23,543	23,895	24,358

Source: Lehigh Valley Planning Commission, REMI 2000 Economic Model.

TABLE 25
EMPLOYMENT BY INDUSTRY GROUP — 2009
(Place of Work Data)

Industry Group	Lehigh Co.	Northampton Co.	Pennsylvania	U.S.A.
Farm employment	655	514	72,725	2,632,000
Forestry, fishing, related activities, & other	(D)	(D)	18,420	836,300
Mining	(D)	(D)	40,878	1,358,500
Utilities	558	447	23,382	600,200
Construction	9,739	7,213	367,261	9,505,000
Manufacturing	15,910	12,968	598,714	12,393,700
Wholesale trade	9,563	3,684	246,987	6,161,900
Retail trade	22,808	14,569	759,182	17,702,100
Transportation & warehousing	8,141	5,427	253,481	5,499,300
Information	4,615	1,974	116,843	3,359,300
Finance & insurance	10,648	6,415	377,759	9,432,000
Real estate & rental & leasing	7,402	5,190	248,680	7,534,100
Professional & technical services	11,364	6,624	466,760	11,828,800
Management of companies & enterprises	8,634	871	116,450	1,962,600
Administrative & waste services	13,901	6,752	335,566	9,939,300
Educational services	4,536	6,643	264,773	3,923,400
Health care & social assistance	37,688	12,618	986,071	18,782,100
Arts, entertainment, & recreation	5,081	2,944	152,035	3,822,000
Accommodation & food services	13,391	8,607	440,648	12,005,100
Other services, except public administration	10,610	7,850	387,284	9,882,500
Government & government enterprises	19,075	16,220	820,664	24,649,000
TOTAL EMPLOYMENT	215,136	127,733	7,094,563	173,809,200

(D) = Not shown to avoid disclosure of confidential information.

Source: U.S. Department of Commerce, Bureau of Economic Analysis, Table CA 25N.

TABLE 26
PER CAPITA PERSONAL INCOME
AND AVERAGE EARNINGS PER JOB

Per Capita Personal Income — \$				
Year	Lehigh Co.	Northampton Co.	Pennsylvania	U.S.A.
1995	24,684	22,686	23,262	23,076
2000	31,059	28,869	29,697	29,847
2005	35,093	32,451	34,937	34,471
2007	38,305	35,852	38,793	38,615
2008	39,549	36,448	39,762	40,166
2009	39,551	37,302	40,175	39,635
Average Earnings Per Job — \$				
Year	Lehigh Co.	Northampton Co.	Pennsylvania	U.S.A.
1995	34,479	29,514	32,150	31,295
2000	40,160	33,748	38,457	39,007
2005	46,290	40,046	45,399	45,817
2007	50,220	42,290	48,635	48,900
2008	50,225	43,236	49,119	50,259
2009	51,063	44,249	50,333	50,695

Source: U.S. Department of Commerce, Bureau of Economic Analysis, Table CA 30.

TABLE 27
INCOME AND POVERTY STATUS 2005-2009

	Median Household Income \$	Median Family Income \$	Per Capita Income \$	Percent Below Poverty Level		
				All Persons	All Families	Female Householder Families
Alburtis	66,611	67,380	27,568	6.2	4.7	22.3
Allentown	36,454	41,402	18,143	23.9	20.0	38.0
Bethlehem (part)	47,028	57,941	26,051	9.9	6.2	15.4
Catasauqua	51,763	62,781	22,568	8.7	3.9	18.8
Coopersburg	48,875	66,143	26,127	5.4	4.0	13.4
Coplay	49,405	55,714	23,451	8.8	6.0	19.6
Emmaus	58,321	64,709	26,778	3.6	2.6	2.8
Fountain Hill	40,738	49,583	24,589	8.0	6.4	12.6
Hanover Twp.	56,277	61,513	25,144	8.2	6.0	38.4
Heidelberg Twp.	70,182	73,816	31,369	2.1	1.7	0.0
Lower Macungie Twp.	76,184	99,907	39,261	4.3	2.9	5.0
Lower Milford Twp.	74,956	84,583	33,034	2.3	1.8	0.0
Lowhill Twp.	84,783	90,402	41,120	3.1	1.0	5.1
Lynn Twp.	73,889	82,775	32,123	1.8	1.1	0.0
Macungie	54,797	61,510	30,974	4.4	1.9	0.0
North Whitehall Twp.	72,316	85,382	33,579	4.0	2.0	7.1
Salisbury Twp.	69,102	78,836	37,400	3.8	3.6	11.6
Slatington	43,116	61,351	22,138	15.0	13.7	46.5
South Whitehall Twp.	67,180	83,022	36,987	2.4	1.4	6.1
Upper Macungie Twp.	85,600	97,180	35,506	2.6	0.8	0.0
Upper Milford Twp.	74,100	80,943	31,354	6.1	5.4	23.8
Upper Saucon Twp.	91,705	95,679	38,025	2.2	1.6	7.6
Washington Twp.	64,492	73,750	25,995	6.9	5.3	16.3
Weisenberg Twp.	72,083	78,824	32,361	1.7	1.8	0.0
Whitehall Twp.	52,739	61,843	26,447	7.6	5.4	12.4
LEHIGH COUNTY	53,551	66,333	27,588	11.0	8.1	24.9
Allen Twp.	67,531	73,616	30,595	1.3	0.8	0.0
Bangor	51,957	60,726	22,779	9.2	7.0	21.0
Bath	44,545	60,208	23,182	11.8	7.4	4.5
Bethlehem (part)	43,551	53,886	22,422	17.0	12.9	32.2
Bethlehem Twp.	70,169	81,268	32,324	1.9	0.9	4.3
Bushkill Twp.	77,849	92,532	30,518	3.0	1.5	0.0
Chapman	54,688	68,500	26,768	2.0	0.0	0.0
East Allen Twp.	63,806	68,816	27,946	2.6	1.3	10.5
East Bangor	47,039	65,865	22,181	7.7	7.2	25.5
Easton	39,979	43,604	18,161	20.3	16.6	32.3
Forks Twp.	86,875	94,836	37,112	1.3	1.1	9.9
Freemansburg	54,514	63,274	21,968	11.7	2.7	9.4
Glendon	55,208	56,875	28,884	10.5	4.1	14.3
Hanover Twp.	91,585	102,033	40,462	0.6	0.3	0.0
Hellertown	50,308	62,532	25,295	5.0	3.4	8.9
Lehigh Twp.	64,632	72,873	29,119	2.7	0.6	0.0
Lower Mt. Bethel Twp.	58,813	62,380	27,389	4.4	3.0	7.5
Lower Nazareth Twp.	83,902	96,218	36,785	1.1	1.1	5.5
Lower Saucon Twp.	76,815	92,963	42,312	4.5	2.8	21.7
Moore Twp.	65,382	76,570	29,171	3.7	1.9	6.3
Nazareth	56,847	76,023	29,373	5.3	0.7	5.6
Northampton	49,740	65,399	25,272	11.1	8.2	23.5
North Catasauqua	57,879	69,833	28,132	2.6	0.5	0.0
Palmer Twp.	68,935	80,804	31,397	3.0	1.5	7.6
Pen Argyl	54,136	63,393	27,884	11.1	9.2	32.3
Plainfield Twp.	65,096	72,849	28,709	5.1	4.7	0.0
Portland	59,688	67,222	25,480	7.3	0.0	0.0
Roseto	51,917	59,135	25,044	9.1	7.6	22.5
Stockertown	60,268	68,182	23,161	7.7	5.9	78.6
Tatamy	66,848	73,958	28,835	9.5	1.7	0.0
Upper Mt. Bethel Twp.	58,972	72,469	29,492	2.3	0.7	0.0
Upper Nazareth Twp.	82,467	87,944	29,232	4.1	2.1	11.7
Walnutport	42,853	53,000	21,624	12.4	11.8	34.4
Washington Twp.	62,870	78,429	26,266	5.7	4.5	29.2
West Easton	51,845	63,795	22,850	5.8	3.7	14.1
Williams Twp.	84,583	96,196	41,289	3.8	3.9	23.1
Wilson	42,836	52,083	21,376	12.7	9.6	27.0
Wind Gap	46,350	54,207	25,826	4.6	3.7	10.0
NORTHAMPTON COUNTY	59,070	70,395	28,171	7.8	5.3	21.1
PENNSYLVANIA	49,737	62,520	26,678	12.1	8.3	27.1

Source: U.S. Department of Commerce, Bureau of the Census, 2005-2009 American Community Survey.

TABLE 28
CONSUMER PRICE INDEX
(All Urban Customers)

Date	Philadelphia	United States
Dec. 2010	228.0	219.2
Dec. 2009	224.8	216.0
Dec. 2008	218.2	210.2
Dec. 2007	219.0	210.0
Dec. 2006	211.6	201.8
Dec. 2005	204.9	196.8
Dec. 2004	197.8	190.3
Dec. 2003	189.0	184.3
Dec. 2002	185.3	180.9
Dec. 2001	179.9	176.7
Dec. 2000	177.5	174.0
Dec. 1999	172.9	168.3
Dec. 1998	169.0	163.9
Dec. 1997	166.4	161.3

Note: The Consumer Price Index has a base year of 1982-1984 = 100.

ANNUAL PERCENT INCREASE IN CONSUMER PRICE INDEX

Year	% Lehigh Valley	% Philadelphia	% United States
2010	N/A	1.4	1.5
2009	2.7	3.0	2.8
2008	0.0	-0.4	0.1
2007	5.2	3.5	4.1
2006	6.8	3.3	2.5
2005	4.7	3.6	3.4
2004	4.9	4.6	3.3
2003	3.3	2.0	1.9
2002	2.1	2.0	2.4
2001	2.0	1.4	1.6
2000	4.6	2.7	3.4
1999	2.6	2.3	2.7
1998	1.8	1.5	1.6
1997	1.5	1.3	1.7

N/A = not available

Sources: *Lehigh Valley — Kamran Afshar Associates;*

Philadelphia and United States — U.S. Department of Labor, Bureau of Labor Statistics.

**TABLE 29
RETAIL TRADE**

Retail Establishments with Payroll — 1997, 2002 and 2007

Geographic Area	1997	2002	2007	% Change 1997-2007
LEHIGH VALLEY				
Number of Establishments	2,208	2,124	2,181	-1.2
Total Sales (\$1,000)	5,341,078	6,389,078	8,486,216	58.9
Lehigh County				
Number of Establishments	1,376	1,278	1,273	-7.5
Total Sales (\$1,000)	3,509,237	3,924,642	5,081,208	44.8
Northampton County				
Number of Establishments	832	846	908	9.1
Total Sales (\$1,000)	1,831,841	2,464,436	3,405,008	85.9

Source: U.S. Department of Commerce, Bureau of the Census.

Retail Establishments with Payroll — 2007

Geographic Area	Sales (\$1,000)	Establishments Number	Paid Employees Number	Geographic Area	Sales (\$1,000)	Establishments Number	Paid Employees Number
LEHIGH VALLEY	8,486,216	2,181	33,791	17 Forks Twp.	101,692	26	386
Lehigh County	5,081,208	1,273	20,590	18 Northampton	98,816	28	373
Northampton County	3,405,008	908	13,201	19 Plainfield Twp.	95,074	17	272
1 Allentown	1,299,712	368	5,329	20 Lower Saucon Twp.	54,524	14	231
2 Whitehall Twp.	1,062,719	275	5,744	21 Nazareth	53,760	31	242
3 Lower Nazareth Twp.	746,752	51	2,272	22 Bangor	50,385	20	165
4 Bethlehem	696,896	215	3,236	23 Upper Milford Twp.	34,881	15	103
5 Upper Macungie Twp.	571,728	78	1,459	24 Lehigh Twp.	28,595	18	101
6 South Whitehall Twp.	541,475	91	1,771	25 Williams Twp.	28,407	11	89
7 Emmaus	396,807	69	1,182	26 Bushkill Twp.	22,599	15	70
8 Palmer Twp.	359,728	117	1,757	27 Moore Twp.	18,163	13	59
9 Easton	268,379	94	1,098	28 Upper Mt. Bethel Twp.	15,055	11	63
10 Bethlehem Twp.	259,192	61	1,203	29 Catasauqua	14,639	9	73
11 Hanover Twp. (N)	188,960	24	605	30 Washington Twp. (L)	5,420	8	14
12 Lower Macungie Twp.	172,298	44	550	31 Upper Nazareth Twp.	4,964	7	54
13 Salisbury Twp.	167,575	48	740	balance of Lehigh Co.	188,630	86	670
14 Upper Saucon Twp.	141,068	49	911	balance of Northampton Co.	459,305	149	1,614
15 North Whitehall Twp.	111,492	37	493				
16 Hanover Twp. (L)	104,554	26	349				

Source: U.S. Department of Commerce, Bureau of the Census.

**TABLE 30
WHOLESALE TRADE**

Wholesale Establishments with Payroll — 1997, 2002 and 2007

Geographic Area	1997	2002	2007	% Change 1997-2007
LEHIGH VALLEY				
Number of Establishments	872	816	674	-22.7
Total Sales (\$1,000)	6,734,911	8,381,549	N/A	N/A
Lehigh County				
Number of Establishments	560	527	429	-23.4
Total Sales (\$1,000)	4,668,700	6,837,435	(D)	N/A
Northampton County				
Number of Establishments	312	289	245	-21.5
Total Sales (\$1,000)	2,066,211	1,544,114	9,815,918	375.1

(D) = Withheld to avoid disclosing data for individual companies

N/A = Not available

Source: U.S. Department of Commerce, Bureau of the Census.

Wholesale Establishments with Payroll — 2007

Geographic Area	Sales (\$1,000)	Establishments Number	Paid Employees Number	Geographic Area	Sales (\$1,000)	Establishments Number	Paid Employees Number
LEHIGH VALLEY	N/A	674	N/A	16 Hanover Twp. (N)	(D)	17	250-499
Lehigh County	(D)	429	5,000-9,999	17 Upper Saucon Twp.	(D)	14	250-499
Northampton County	9,815,918	245	3,915	18 Lower Nazareth Twp.	(D)	9	500-999
1 Upper Macungie Twp.	2,250,531	67	1,820	19 Lower Saucon Twp.	(D)	7	100-249
2 Allentown	1,576,927	150	2,980	20 Forks Twp.	(D)	7	20-99
3 Hanover Twp. (L)	579,706	29	869	21 Lehigh Twp.	(D)	7	20-99
4 Easton	238,907	22	478	22 Nazareth	(D)	7	20-99
5 Bethlehem Twp.	187,891	26	354	23 Williams Twp.	(D)	7	20-99
6 Whitehall Twp.	155,408	26	208	24 Bushkill Twp.	(D)	6	20-99
7 Palmer Twp.	117,113	20	301	25 Moore Twp.	(D)	5	20-99
8 South Whitehall Twp.	101,377	13	251	26 Northampton	(D)	5	20-99
9 Emmaus	87,743	10	348	27 Upper Nazareth Twp.	(D)	5	0-19
10 North Whitehall Twp.	62,834	18	123	28 Catasauqua	(D)	3	20-99
11 Upper Milford Twp.	54,919	6	46	29 Upper Mt. Bethel Twp.	(D)	3	20-99
12 Salisbury Twp.	18,198	7	84	30 Bangor	(D)	3	0-19
13 Washington Twp. (L)	2,859	5	12	balance of Lehigh Co.	(D)	26	250-499
14 Bethlehem	(D)	64	1,000-2,499	balance of Northampton Co.	(D)	40	500-999
15 Lower Macungie Twp.	(D)	21	100-249				

(D) = Withheld to avoid disclosing data for individual companies

N/A = Not available

Source: U.S. Department of Commerce, Bureau of the Census.

**TABLE 31
MANUFACTURING**

Manufacturing Establishments with Payroll — 1997, 2002 and 2007

Geographic Area	1997	2002	2007	% Change 1997-2007
LEHIGH VALLEY				
Number of Establishments	857	821	759	-11.4
Number of Employees	41,521	37,093	31,528	-24.1
Value Added by Mfg. (\$1,000)	6,708,877	9,122,774	6,050,015	-9.8
Lehigh County				
Number of Establishments	504	458	419	-16.9
Number of Employees	23,277	21,573	18,331	-21.2
Value Added by Mfg. (\$1,000)	5,212,219	5,848,065	3,857,120	-26.0
Northampton County				
Number of Establishments	353	363	340	-3.7
Number of Employees	18,244	15,520	13,197	-27.7
Value Added by Mfg. (\$1,000)	1,496,658	3,274,709	2,192,895	46.5

Source: U.S. Department of Commerce, Bureau of the Census.

Manufacturing Establishments — 2007

Geographic Area	Establishments Number	Employees Number	Value Added by Mfg. (\$1,000)
LEHIGH VALLEY	759	31,528	6,050,015
Lehigh County	419	18,331	3,857,120
Northampton County	340	13,197	2,192,895
1 Allentown	184	3,350	414,017
2 Bethlehem	65	5,383	925,035
3 Upper Macungie Twp.	55	3,863	2,185,205
4 Palmer Twp.	27	849	58,545
5 Easton	26	1,076	205,530
6 Forks Twp.	22	2,394	610,166
7 Bethlehem Twp.	22	794	112,122
8 Hanover Twp. (L)	21	1,061	73,820
9 Lower Macungie Twp.	20	1,671	(D)
10 Hanover Twp. (N)	16	662	87,393
11 Bushkill Twp.	13	795	(D)
12 Lower Nazareth Twp.	13	524	76,877
13 South Whitehall Twp.	12	600	(D)
14 Wilson	6	536	(D)
15 Upper Saucon Twp.	5	1000-2499	(D)
balance of Lehigh Co.	33	551	46,486
balance of Northampton Co.	66	2,249	337,233

(D) = Withheld to avoid disclosing data for individual companies.

Source: U.S. Department of Commerce, Bureau of the Census.

TABLE 32
LARGEST EMPLOYERS (NON-GOVERNMENTAL)
(Ranked by number of total employees in the Lehigh Valley)

Rank	Employer	Local Employment
1	Lehigh Valley Hospital and Health Network	9,723
2	St. Luke's Hospital and Health Network	7,222
3	Air Products and Chemicals	3,417
4	Giant Food Stores	2,339
5	PPL	2,332
6	Sodexo	2,225
7	B. Braun	1,931
8	Wegmans	1,799
9	Lehigh University	1,794
10	Wal-Mart	1,765*
11	Guardian Life Insurance Company of America	1,578
12	Northampton Community College	1,380
13	Easton Hospital	1,321
14	KidsPeace	1,250
15	Sacred Heart Healthcare System	1,230
16	Sands Casino Resort Bethlehem	1,216
17	Wells Fargo	1,213
18	Good Shepherd Rehabilitation Network	1,203
19	The Hartford Financial Services Group	1,200
20	Crayola	1,165
21	HCR Manorcare	1,150
22	Mack Trucks	1,150
23	Weis Markets	1,145
24	Lehigh Carbon Community College	1,142
25	Walgreens	1,128

*Estimate

Source: The Morning Call, Inc., Copyright February 20, 2011.

TABLE 33
ECONOMIC DEVELOPMENT RESOURCES
LEHIGH AND NORTHAMPTON COUNTIES

Organization	Contact Person	Phone Number FAX Number E-mail Address	Address	Primary Functions
Allentown Economic Development Corporation	Scott Unger, Executive Director	Phone: 610-435-8890 FAX: 610-435-6166 E-mail: director@allentowndc.com	435 Hamilton St. Suite 331 Allentown, PA 18101	Urban Economic Development
Bangor Area School District Regional Economic Development Authority	Stephen Wienczek	Phone: 610-588-2163	123 Five Points Richmond Bangor, PA 18013	Development
Bangor Economic Development Corporation	Alicia Karner	Phone: 610-588-0913	129 S. Second St. Bangor, PA 18013	Financial Assistance
Ben Franklin Technology Partners of Northeastern Pennsylvania	R. Chadwick Paul, Jr., CEO	Phone: 610-758-5200 FAX: 610-861-5918	125 Goodman Dr. Bethlehem, PA 18015	Recruitment/Promotion of Hi-Tech Industry, Business Incubators, Financial Assistance, Technical Assistance
Career Education Cooperative (Bethlehem Area Vo-Tech School)	Sandra Kline, Cooperative Coordinator	Phone: 610-866-8013, Ext. 111	3300 Chester Ave. Bethlehem, PA 18020	Manpower Training and Placement
City of Allentown Department of Community and Economic Development	Sara Hailstone, Director	Phone: 610-437-7610	City Hall 435 Hamilton St. Allentown, PA 18101	Marketing, Site/Building Development, Financial Assistance, Technical Assistance, Resource Improvement
City of Bethlehem Department of Community and Economic Development	Joe Kelly, Director	Phone: 610-865-7056 FAX: 610-865-7310 E-mail: jkelly@bethlehem-pa.gov	City Hall 10 E. Church St. Bethlehem, PA 18018	Site/Building Development, Financial Assistance, Resource Improvement
City of Bethlehem Redevelopment Authority	Tony Hanna, Executive Director	Phone: 610-865-7055	City Hall 10 E. Church St. Bethlehem, PA 18018	BethWorks Tax Increment Financing District Management, Housing Rehabilitation Program Assistance
City of Easton Department of Planning and Development	Becky Bradley, Director	Phone: 610-250-6651	1 S. 3 rd Street Easton, PA 18042	Site/Building Development, Data Distribution, Development Technical Assistance
County of Lehigh Department of Development	Cindy Feinberg, Director, Community and Economic Development	Phone: 610-782-3001 FAX: 610-820-3615 Email: cindyfeinberg@lehighcounty.org	Government Center 17 S. 7 th St. Allentown, PA 18101-2400	Data Distribution, Financial Assistance, Technical Assistance, Resource Improvement
Easton Area Industrial Land Development Co.	Charles A. Roseberry, Executive Director	Phone: 610-258-5647 FAX: 610-258-5186 E-mail: eaild@nni.com Web Site: www.eaild.com	Alpha Building, 8 th Floor One S. 3 rd St. P.O. Box 936 Easton, PA 18044-0936	Site/Building Development, Advocacy of Physical Improvements
First Energy Corp./Met-Ed	Marc Troutman	Phone: 610-250-2811	2121 Sullivan Trail Easton, PA 18040-8341	Marketing, Site/Building Development, Technical Assistance
Green Knight Economic Development Corporation	Carlton Snyder, President	Phone: 610-863-5395 Fax: 610-863-5009 Web Site: www.gkdec.com	P.O. Box 4 2247 Pen Argyl Rd. Pen Argyl, PA 18072	Energy Center, a methane gas-to-energy plant
Greater Easton Development Partnership/Easton Department of Community Development	Gretchen Longenbach, Executive Director	Phone: 610-250-6719 E-mail: glongenbach@easton-pa.gov	1 S. 3 rd Street, 4 th Floor Easton, Pa 18042	Marketing, Financial Assistance, Business Technical Assistance, Resource Improvement, Business Retention and Expansion
Greater Lehigh Valley Chamber of Commerce	T. Anthony Iannelli, President	Phone: 610-841-5860 FAX: 610-437-4907 E-mail: tonyi@lehighvalleychamber.org Web Site: www.lehighvalleychamber.org	840 Hamilton St., Suite 205 Allentown, PA 18101	Business Retention, Data Distribution, Technical Assistance, Resource Improvement
Industrial Development Corp. of Lehigh County	John Kingsley Vice President, Economic Development Finance	Phone: 610-266-6775 FAX: 610-266-7623 E-mail: jkingsley@lehighvalley.org	2158 Avenue C, Suite 200 Bethlehem, PA 18017 or P.O. Box 21750 Lehigh Valley, PA 18002-1750	Site/Building Development, Financial Assistance, Resource Improvement
Lehigh Carbon Community College	Ann Bieber, Vice President for Workforce and Community Services	Phone: 610-799-1581 FAX: 610-799-1187 Email: abieber@lccc.edu	4525 Education Park Dr. Schnecksville, PA 18078	Entre./Management Skill Development, Workforce Training
Lehigh Career and Technical Institute	Dr. Clyde Hornberger Executive Director	Phone: 610-799-1322 Email: hornbergerc@lcti.org	4500 Education Park Dr. Schnecksville, PA 18078	Manpower Training and Placement
Lehigh Valley Career Link	Esther Wenck, Director	Phone: 610-437-5627 FAX: 610-434-4122 Email: ewenck@tpcllv.org	1601 Union Blvd. Allentown, PA 18103	Marketing, Financial Assistance, Technical Assistance, Manpower Training and Placement

**TABLE 33 (cont.)
ECONOMIC DEVELOPMENT RESOURCES
LEHIGH AND NORTHAMPTON COUNTIES**

Organization	Contact Person	Phone Number FAX Number E-mail Address	Address	Primary Functions
Lehigh Valley Convention & Visitors Bureau, Inc.	Michael Stershic, President	Phone: 610-882-9200 FAX: 610-882-0343 E-mail: mike@lehighvalleypa.org Web Site: www.lehighvalleypa.org	840 Hamilton Street Suite 200 Allentown, PA 18101	Data Distribution, Out-of-Region Representation for Travel & Tourism Industry
Lehigh Valley Economic Development Corp.	Phil Mitman, President & CEO	Phone: 610-266-6775 FAX: 610-266-7623 E-mail: lvedc@lehighvalley.org	2158 Avenue C, Suite 200 Bethlehem, PA 18017 or P.O. Box 21750 Lehigh Valley, PA 18002-1750	Marketing, Data Distribution
Lehigh Valley Industrial Park, Inc.	Kerry A. Wrobel, President	Phone: 610-866-4600 FAX: 610-867-9154 E-mail: lvip@lvip.org	1805 E. 4 th St. Bethlehem, PA 18015	Site/Building Development, Grantmanship, Resource Improvement
Lehigh Valley Land Recycling Initiative	Holly Edinger, Director	Phone: 610-266-6775 FAX: 610-266-7623 E-mail: hedinger@lehighvalley.org	2158 Avenue C, Suite 200 Bethlehem, PA 18017 or P.O. Box 21750 Lehigh Valley, PA 18002-1750	Brownfields Redevelopment
Lehigh Valley Planning Commission	Michael N. Kaiser, Executive Director	Phone: 610-264-4544 FAX: 610-264-2616 E-mail: mnk@lvpc.org	961 Marcon Blvd., Suite 310 Allentown, PA 18109	Data Distribution, Grantmanship, Advocacy of Physical Improvements, Regulatory Optimization, Resource Improvement
Manufacturers Resource Center	Jack Pfunder, Executive Director	Phone: 610-758-5599 800-343-6732 FAX: 610-758-4716 E-mail: jackp@mrcpa.org Web Site: www.mrcpa.org	125 Goodman Dr. Bethlehem, PA 18015-3715	Technical Assistance to Manufacturers
Northampton Community College Center for Business and Industry	Donald Robertson or Donna Goss (Business & Leadership Courses) or Kent Zimmerman (Technology Courses)	Phone: 610-861-5577 FAX: 610-861-5060	3835 Green Pond Rd. Bethlehem, PA 18020	Entre./Management Skill Development, Technology Access, Workforce Training
Northampton County Department of Community and Economic Development/ Northampton County Industrial Development Authority	Alicia Karner, Executive Director	Phone: 610-559-3200 FAX: 610-559-3775 Web Site: www.northamptoncounty.org/depts/economic development	Northampton County Government Center 669 Washington St. Easton, PA 18042	Marketing, Technical Assistance
PPL, Inc.	Don Bernhard, CEEd	Phone: 1-800-523-9854 E-mail: dmbenhard@pplweb.com	PPL Economic Development Two North Ninth Street (GENN5) Allentown, PA 18101-1179	Marketing, Site/Building Development, Technical Assistance
Redevelopment Authority of Easton	Gretchen Longenbach, Executive Director	Phone: 610-250-6719 E-mail: glongenbach@easton-pa.gov	1 S. 3 rd St. Easton, PA 18042	Community Development Block Grant Administration, Housing Rehabilitation Program Management
Slate Belt Chamber of Commerce	Nadine Moyer, President	Phone: 610-863-0315 Fax: 610-863-0315 Email: sbcc@frontiernet.net Web Site: www.slatebeltchamber.org	856 W. Pennsylvania Ave. P.O. Box 5 Pen Argyl, PA 18072	Business Resources and Assistance
Small Business Development Center, Lehigh University	Sandra Holsonback, Director	Phone: 610-758-3980 FAX: 610-758-5205 E-mail: insbdc@lehigh.edu	621 Taylor St. Rauch Business Center Bethlehem, PA 18015	Data Distribution, Grantmanship, Revolving Loan Fund, Technical Assistance
Team PA Export Network	Cora Landis	Phone: 610-758-3980 FAX: 610-758-5205 E-mail: cl4@lehigh.edu	621 Taylor St. Bethlehem, PA 18015	Export Assistance
Whitehall Area Chamber of Commerce	Laura Long, Chamber Executive	Phone: 610-432-4130 Fax: 610-432-2231 E-mail: exccdir@whitehallpachamber.org	P.O. Box 225 Whitehall, PA 18052	Advancement of Business, Commercial, Civic and General Interests
Whitehall Township Industrial and Commercial Development Authority	Ray Bridgeman, Board President Jeffrey Hussar, Solicitor	Phone: 610-266-2655 Fax: 610-266-6443	946 Third St. Whitehall, PA 18052	Promotion of Industrial, Commercial, Manufacturing, Research and Development Enterprises
Workforce Investment Board	Nancy Dischinat, Executive Director	Phone: 610-437-5627 FAX: 610-437-3527	1601 Union Blvd. P.O. Box 20490 Lehigh Valley, PA 18002-0490	Workforce Development

Source: Lehigh Valley Planning Commission, June 2011.

